## .Kreate Commodity

# **ABOUT US**

KULBHUSHAN MITTAL MANAGING DIRECTOR



ARUN KUMAR CHIEF EXECUTIVE OFFICER



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RAJIV ADUSUMALLI DEPUTY GENERAL MANAGER .Kreate is our overarching identity that runs across different verticals, which are: Kreate Energy, Kreate Technologies, Kreate Lights, Kreate Commodity, Kreate Green Energy and Kreate Advisory.

Our growing footprint in resource trading, excellent track record in quality and a consistent reputation as one of the largest traders and importers and exporters of a variety of commodities makes us one of the pioneers in this sector.

We ensure that everything we offer is customized and crafted to fit the requirements of our clients. We go beyond the surface to provide solutions that are both sustainable and relevant. This is because we truly care about the bigger picture, the end goal and most importantly the impact of our products in the wider world around us.

Our group has overall 250+ years of cumulative experience in the sectors of power, commodity trading and information technology.

## **PRODUCT LIST**

#### .Kreate Commodity

Commodities are the key drivers of a country's economy. They fuel growth by being the raw materials of national development. These resources are the essential ingredients of our everyday lives – forming the foundation of infrastructure, roads, transport and our lifestyle. Over the years, .Kreate has grown to become a major trader of commodities with a strong client base established all over the world.

The demand for raw materials within every industry is incrementally growing. Commodities lie at the forefront of this development. They are the fundamental unit of every infrastructure while being the building blocks of a progressive future.

Commodity is not just a product anymore. It is a service customised and carefully crafted for the ones who understand the value of strong foundations of every bigger construct.

We physically source commodities and products from an associate global supplier base and sell them to customers all over the world. This translates into transporting commodities by sea, rail and truck (multi-model transportation), where required and delivering them within time, assuring quality and specifications that our customers need.

#### COAL

Anthracite Coal Thermal Coal

#### MINERALS & METALS

Gypsum Clinker Limestone Pyroxenite Chrome Ore Manganese Ore Copper Cathode Granulated Blast Furnace Slag

#### FERTILIZERS

Urea Sulphur

#### AGRO-COMMODITIES

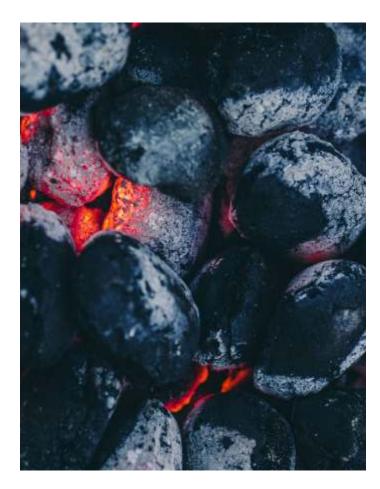
OIL & GAS

# COAL

The Indian coal industry aims to reach the 1 billion tonne (BT) mark by 2025. However, dependence on coal imports, which is almost 25% of its coal demand, shall continue unabated. We have, therefore, set our sights on coal on long-term basis and established direct contact with mine owners/ partners and mandate holders to assure seamless supply from accredited suppliers in South Africa and Indonesia.

Our relationships with our clients are way beyond mere transactions. We build credibility and trust with the quality of product that we consistently offer and constantly support them in their journey.

Our range of coal also includes Anthracite Coal acquired directly from the mine in Russia and Ukraine.



## **ANTHRACITE COAL**

Anthracite is considered to be the cleanest burning coal available. It produces more heat and less smoke than other coals and is widely used in hand-fired furnaces. Anthracite Coal is a high quality, low cost carbon substitute used in various industrial applications like Ferro Alloys and Steel Plants.

The main exporting countries are Russia, Ukraine, Vietnam and South Africa to name a few and the main importing countries are India and China primarily.

Our prime focus has been to supply Anthracite Coal from Russia and other sources to most of the Ferro Alloys plants in India.

## **THERMAL COAL**

Thermal coal, also known as Steam coal, is used for power and heat generation. In electricity generation, thermal coal is ground to a powder and fired into a boiler to produce heat, which in turn converts water into steam. Thermal Coal is used to move turbines to generate electricity.

The main exporters of Thermal Coal are Indonesia, Australia, USA, South Africa, Mozambique and Russia. The main importers of Thermal Coal are China, India, Pakistan, Egypt, Turkey, UAE, Bangladesh, Sri Lanka and South East Asian countries.

Should it be so required, through our logistically well-equipped system, we can ensure pan India distribution of coal at prices that are highly affordable.





# MINERALS & METALS

We aspire to become one of the global market leaders in mineral and metal trading with the help of our unswerving and channelized efforts towards operational excellence. By keeping quality at the forefront of everything, we intend to remain customer centricat every step of our way.



#### **GYPSUM**

Natural Gypsum is an evaporate mineral and most commonly found layered Sedimentary deposits in association with other products like Halite, Anhydrite, Sulphur, Calcite, and Dolomite.

The usage of Gypsum is for the following Industries:

- Cement
- Manufacture of wallboard
- A hardening retarder in Portland cement.
- Plaster of Paris
- Soil conditioning

The main exporters of Gypsum are Oman and Iran. The main importers of Gypsum are India, Bangladesh, Indonesia, Vietnam and Malaysia to name a few.

Our focus is to trade Cypsum from Middle East to India and other South East Asian countries.



#### **CLINKER**

Clinker consists of various calcium silicates including alite and belite. Tricalcium aluminate and calcium alumino-ferrite are other common components. These components are often generated by heating various clays and Limestone. Portland Cement clinker is made by heating a homogeneous mixture of raw materials in a rotary kiln at high temperature. Ordinary Portland Cement (OPC) Clinker is ground to a fine powder and is used as binder in many cement products.

The main exporters of Clinker are Middle East (Saudi Arabia / UAE /Iran), Pakistan, Thailand, Vietnam and China. The main importers of Clinker are Bangladesh, India and East African countries (Kenya / Tanzania / Mozambique) to name a few.

Our focus shall be to trade Clinker from Middle East primarily to India and Bangladesh markets.



HS Code: 2521

### LIMESTONE

Limestone is a carbonate sedimentary rock that is often composed of the skeletal fragments of marine organisms such as coral, foraminifera, and molluscs. Its major materials are the minerals calcite and aragonite, which are different crystal forms of Calcium Carbonate (CaCO<sub>3</sub>).

Limestone is primarily used as flux in the Steel industry and also for making Clinker in the Cement Industry.

Limestone can also be used as a fertilizer for crops, lawns, and gardens.

The main exporters of Limestone are UAE, Oman, Iran, Vietnam and Thailand and the main importers of Limestone are India, China, Bangladesh, Taiwan and Japan to name a few.

Our focus is to supply Limestone from UAE and Oman to steel and cement plants in India and Bangladesh.

#### **PYROXENITE** (Magnesium Silicate)

Pyroxenite (Magnesium Silicate) is an ultramafic plutonic igneous rock. Ultramafic means that more than 90% of the rock is composed of magnesium and iron-rich minerals like pyroxenes, amphiboles and olivine.

Pyroxenite is mainly used in Steel plants in sintering and as a fluxing agent in blast furnace for making the steel purer and also as a substitute for Dolomite and other minerals.

The main exporter of Pyroxenite is UAE and the main importing countries are India and Japan.

Our focus is to supply Pyroxenite to the steel plants and metallic companies in India.





HS Code: 26100030

#### **CHROME ORE**

Chromite is an oxide mineral composed of chromium, iron, and oxygen (FeCr<sub>2</sub>O<sub>4</sub>). It is dark gray to black in color with a metallic to submetallic luster and a high specific gravity. It occurs in basic and ultrabasic igneous rocks and in metamorphic and sedimentary rocks.

Chrome Ore is used in chrome plating and alloying for production of corrosion resistant super alloys from chrome and stainless steel. It is also used as a pigment for glass, glazes and paint, and as an oxidizing agent for tanning leather. It is also sometimes used as a gemstone.

The main exporting countries of Chrome Ore are South Africa, Oman, Iran, Turkey and Madagascar and the main importers are China, India and other South East Asian countries.

Our focus shall be to supply high grade Chrome Ore in containers from South Africa and Oman to Ferro-Chrome customers in India and China.

## **MANGANESE ORE**

Manganese is a chemical element with the symbol Mn and atomic number 25. It is often found in minerals in combination with iron. Manganese is a transition metal with a multifaceted array of industrial alloy uses, particularly in stainless steels.

Most of the Manganese Ore produced is used in the form of ferromanganese and silico-manganese alloys for iron and steel manufacturing.

The main exporters of Manganese Ore are South Africa, Madagascar, Iran, Australia and Turkey and the main importers are India and China.

Our focus shall be to supply Manganese Ore in containers to ferromanganese and silico-manganese producers in India and China.





#### **COPPER CATHODE**

Copper Cathode is the primary raw material input for the production of copper rod for the wire and cable industry. Copper Cathodes are used as a raw material feed for the production of high purity copper and copper alloy product and also used in Electronic industries.

The main exporters of Copper Cathode are Chile, Congo, Tanzania, Mexico, Peru, Australia, Brazil and Argentina. The main importers are India, China, Germany, Australia, USA, Japan, South Korea, Canada and Turkey.

Our focus shall be supply Copper Cathode sheets from Congo/Tanzania and supply to end-users in India, Turkey and South Korean markets.



## GRANULATED BLAST FURNACE SLAG

Granulated Blast Furnace Slag (GBFS) is obtained by quenching molten iron slag (a by-product of iron and steel-making) from a blast furnace in water or steam, to produce a glassy & granular product which is then dried and ground into a fine powder.

The main usage of GBFS is by Cement plants for production of Slag Cement and GGBFS (Ground and Granulated Blast Furnace Slag), which are used by most of the concrete and ready-mix companies for construction industry.

The main exporters of GBFS are Japan, China, Indonesia, Malaysia and India. The main importers of GBFS are UAE, Bangladesh, Kuwait and South Korea to name a few.

Our focusshall be to supply GBFS in bulk ships primarily from India to UAE, Bangladesh and Kuwait markets.



# FERTILIZERS

We understand the importance and the essential role of Fertilizers in helping us complement our core business of agro commodity trading. We are focused on delivering targeted and customised solutions to our partners and customers alike, thereby, making us one of the most trustworthy and reliable partners in fertilizer trading business. By providing ease and accessibility, we develop long-term business relationships with our clients.

The fertilizers that we specialize in, are Urea and Sulphur.



#### UREA

Urea is a nitrogenous compound containing a carbonyl group attached to two amine groups with osmotic diuretic activity. It is formed in the liver via the urea cycle from ammonia and is the final end product of protein metabolism.

Urea is widely used in fertilizers as a source of nitrogen (N) and is an important raw material for the chemical industry.

The main exporters of Urea are China, Middle East (Saudi Arabia / UAE / Qatar / Kuwait / Bahrain / Iran / Oman), Russia and Indonesia. The main importers of Urea are India, South Africa, Mozambique, Tanzania, Australia, Brazil, Thailand, USA, Bangladesh, Sri Lanka, Pakistan, Nepal, Malaysia and Vietnam.

Our focus is to supply Urea from Middle East and Russia to both government and private buyers in India, Sri Lanka, Nepal and African markets.

#### **SULPHUR**

Sulphur is a chemical element with the symbol S and atomic number 16. Elemental Sulphur is a bright yellow, crystalline solid at room temperature. Sometimes it is found in pure and native form, however mainly Sulphur is coming as a Bi-Product of Crude Oil / Gas and is available with all the refineries worldwide.

Sulphur is used in many other industries including non-ferrous metals, pigments, fibers, hydrofluoric acid, carbon disulphide, pharmaceuticals, agricultural pesticides, personal care products, cosmetics, synthetic rubber vulcanization, water treatment, and steel pickling.

The main exporters of Sulphur are Middle East (Saudi Arabia / UAE / Iran / Iraq / Qatar / Kuwait / Bahrain / Oman), Turkmenistan, Kazakhstan, Uzbekistan, Canada and Russia. The main importers of Sulphur are China, India, Morocco, Tunisia, Egypt, Jordan, Australia and Senegal to name a few.

Our focus is to supply Sulphur from Middle East to chemical units, sugar industry and fertilizer buyers in India.





# AGRO COMMODITIES

We enable the everyday lives of our customers by providing reliable food materials sourced from the agro industry.

Our Agro products are reliable and focused on quality. The agro commodities we are interested in trading include grains, rice, corns, pulses, maize, sugar, edibleoils, etc.

The main Agro Commodities exporting countries are USA, Brazil, Argentina, Russia, Canada, Turkey, India, Thailand and Vietnam. The main importing countries are India, Middle East, African countries and South East Asian markets.

Our focus shall be to supply above agro commodities to private and government buyers in India, Africa and other South East Asian markets.



# **OIL & GAS**

The oil and gas sector is among the six core industries in India and plays a major role in influencing decision making for all the other important sections of the economy.

We understand this industry and act as a major player here. In order to have end-to-end control, we are entering into a perpetual production contract with a refinery to produce White spirit, Base oil, etc. exclusively for us. We are interested in supplying LNG and LPG to some of the power plants and energy companies.

Our role is to ensure that we extract and deliver these energy resources profitably and in environmentally and socially compatible ways. We seek to create a benchmark of high quality performance, consolidating our longterm position in the competitive environment.



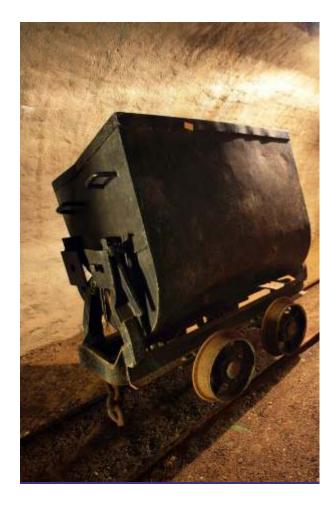
#### BITUMEN

Bitumen is a substance that forms through the distillation of Crude Oil. It has waterproofing and adhesive properties. Bitumen production through distillation removes lighter crude oil components, such as gasoline and diesel. Bitumen, dense, highly viscous, petroleum-based hydrocarbon that is found in deposits such as oil sands and pitch lakes (natural bitumen) or is obtained as a residue of the distillation of crude oil. Bitumen is used in the construction industry. Mainly, it serves its use in paving and roofing applications. 85% of all bitumen is used as a binder in asphalt for roads, runways, parking lots, and footpaths.

The main supply sources of Bitumen are: Middle East (Saudi Arabia, Kuwait, Qatar, etc.) and Russia.

The main Buying Market are: India, Bangladesh, Nepal, East Africa (Tanzania, Kenya, Mozambique, etc.) and China.





# Kreate Commodity

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